<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Approximate Annual Revenue (billions)</strong></td>
<td>$1.5 B</td>
<td>$1.47 B</td>
<td>$1.38 B</td>
<td>$1.43 B</td>
<td>$1.71 B</td>
<td>$1.33 B</td>
</tr>
<tr>
<td><strong>Approximate Current Balance (billions)</strong></td>
<td>$1.74 B</td>
<td>$1.42 B</td>
<td>$1.26 B</td>
<td>$1.22 B</td>
<td>$1.16 B</td>
<td>$1.15 B</td>
</tr>
<tr>
<td><strong>Outstanding Claims (billions)</strong></td>
<td>$2.68 B</td>
<td>$2.67 B</td>
<td>$2.69 B</td>
<td>$3.01 B</td>
<td>$838.7 M</td>
<td>$252.59 M</td>
</tr>
<tr>
<td><strong>Fund Staff Tech/Fin/Total</strong></td>
<td>633/213/894</td>
<td>696/213/919</td>
<td>641/210/839</td>
<td>675/199/951</td>
<td>720/225/945</td>
<td>705/217/794</td>
</tr>
<tr>
<td><strong># of sites with claims</strong></td>
<td>162,699</td>
<td>162,827</td>
<td>173,717</td>
<td>183,660</td>
<td>160,083</td>
<td>196,100</td>
</tr>
<tr>
<td><strong># of sites with 3rd party claims</strong></td>
<td>1,443</td>
<td>1,511</td>
<td>1,583</td>
<td>1,536</td>
<td>1,413</td>
<td></td>
</tr>
<tr>
<td><strong># of claims received</strong></td>
<td>706,679</td>
<td>754,091</td>
<td>841,395</td>
<td>888,959</td>
<td>829,379</td>
<td>712,653</td>
</tr>
<tr>
<td><strong>Total # of sites</strong></td>
<td>284,492</td>
<td>299,763</td>
<td>339,282</td>
<td>352,631</td>
<td>302,613</td>
<td>254,112</td>
</tr>
<tr>
<td><strong>Total # of tanks</strong></td>
<td>1,471,504</td>
<td>1,448,763</td>
<td>1,252,028</td>
<td>1,291,145</td>
<td>1,134,871</td>
<td>996,749</td>
</tr>
<tr>
<td><strong>Sites/staff</strong></td>
<td>182</td>
<td>177</td>
<td>207</td>
<td>193</td>
<td>169</td>
<td>274</td>
</tr>
<tr>
<td><strong>% change (total amount paid) from previous year</strong></td>
<td>9%</td>
<td>9%</td>
<td>9%</td>
<td>9%</td>
<td>9%</td>
<td>9%</td>
</tr>
<tr>
<td><strong>Average cost/site</strong></td>
<td>$115,744</td>
<td>$128,023</td>
<td>$127,216</td>
<td>$133,222</td>
<td>132,908</td>
<td></td>
</tr>
<tr>
<td><strong>Estimated processing time per claim (months)</strong></td>
<td>3.4</td>
<td>3.25</td>
<td>3.13</td>
<td>4.86</td>
<td>2.8</td>
<td>2.8</td>
</tr>
<tr>
<td><strong>States in which outstanding claims exceed balance</strong></td>
<td>9</td>
<td>9</td>
<td>12</td>
<td>12</td>
<td>10</td>
<td>7</td>
</tr>
<tr>
<td><strong># of states which have transitioned to private insurance</strong></td>
<td>10²</td>
<td>10³</td>
<td>10³</td>
<td>11³</td>
<td>11</td>
<td>7</td>
</tr>
<tr>
<td><strong># of sites &gt;$1 million</strong></td>
<td>1,035</td>
<td>1,232</td>
<td>1,648</td>
<td>1,208</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Based on responses to a survey conducted by the Vermont Department of Environmental Conservation. Updated Summer 2013.