Welcome to Hoquiam

Est. 1889
Grays Harbor Paper - Harbor 100

- Built in 1927 - Hoquiam, WA  population 9,097
- Former International Paper & ITT Rayonier Facility
- Closed in 1992
  - 600 Jobs lost
- Reopened in 1993 by local investors
  - Currently employ 250 team members
Sustainability Industries
JOURNAL NORTHWEST

Industrial Evolution

Grays Harbor Paper greens a blue-collar town

By Michael Bunnah

Standing 6 feet, 8 inches tall, Bill Quigg, president of Grays Harbor Paper, is big — really big. So are his business plans. His Hoquiam, Wash.-based mill makes about 450 tons of paper daily, including Harbor bristol paper with either 60 percent or 100 percent post-consumer content. Still, the mill’s paper sales rank the third in the United States. The mill doesn’t sell directly to consumers, and its marketing department consists of one person, Quigg’s best friend.

“We’re the greatest white paper mill in America,” contends Bill Quigg, whose carbon-neutral mill produces 60 percent of its energy on-site with wood chips. “We measure this by what we make and how we make it.

“Problem is, nobody knows about us,” he adds.

If they did, Bill Quigg would make his Harbor 60 and Harbor 100 products — which now compose less than 10 percent of the mill’s output — his top-selling papers. He’d use the mill and highway access from his mill to ship his Harbor products up and down the West Coast initially and the entire country eventually. He’d have trucks to drive off with loads of new paper and back with tons of recycled paper that would be turned into new products. He’d build a recycled pulp mill on the property’s足球-sized vast lot. He’d add a generator to make enough biomass-derived electricity on-site to operate the entire mill and sell excess energy to western Washington customers. But it’s not easy being small. The investments would cost tens of millions of dollars, investments only big companies like Weyerhaeuser can make.

“Tie the reduces Capital is 99.99 percent of it,” adds 76-year-old David Quigg, who stands as tall as his father.

So in order to make money, Quigg must constantly use his wits and his knowledge of the. . .
Grays Harbor Paper - Harbor 100

• **The Future of Grays Harbor Paper**
  - Expanding Renewable Energy Efforts
    - Biomass electricity
    - Ethanol
    - Biodiesel
  - Recycling and De-inking Plant
    - Use current infrastructure
    - Close the loop
  - Building a Sustainable Grays Harbor
    - Vision 2020